



ERAS provides market and project advice to banks, developers and utilities by combining extensive commercial experience with advanced modelling.

ERAS is a specialist business development consultancy formed in 1987 to serve the energy and chemicals sectors. ERAS identified the growing need for sophisticated analysis, cutting edge analytical tools and the lack of an holistic approach. ERAS was created to respond to the complex demands of international clients with diversified energy portfolios.

The multinational ERAS team come from a variety of professional backgrounds – economists, traders, programmers, engineers and environmental experts – working together to ensure all aspects of a problem are considered. Over the past two decades, ERAS has handled over 1,000 projects globally, with an emphasis on the Middle East and Europe.

ERAS combines its energy sector expertise, dynamic industry/sectoral models, advanced economic and financial modelling capabilities and the professional experience of the team to assist its government, corporate and financial sector clients across a broad spectrum of needs, ranging from macro studies of international networks to specific analysis of a new plant's impact.

ERAS are active in gas storage, pipeline, regas terminal, power plant and trading projects. Our work covers pricing, destination flexibility, storage optimisation, network flow, LNG scheduling and portfolio valuation. We provide corporate and financial clients with project analysis, due diligence, commercial and technical studies, training, models and simulations.

Project work

- Load profiling and price forecasting
- Storage requirements, operation & valuation
- Competitive analysis and due diligence
- Network flow and supply modelling
- Asset and portfolio valuation
- Contract advice and options pricing: e.g. destination flexibility, swing volumes, spreads

Clients

- **Industry:** BP, Shell, Qatargas, ALNG, ConocoPhillips, ExxonMobil, Oman LNG, E.ON Ruhrgas, Brass LNG, Dolphin
- **Banks:** ABN AMRO, BNP Paribas, EBRD, EIB, Intesa Sanpaolo, WestLB, Arab Banking Corp, NCB
- **Government:** GCC, EU, DTI
- **Developers:** Terminals, storage, utilities

What are the advantages in hiring ERAS?

- A boutique consultancy offering the benefits of a personalised service with many years of hands-on, international industry experience.
- Powerful in-house energy models providing informed realistic daily load & price forecasts by pricing point/zone based on simulations of the market and infrastructure. Our models take into account all key variables (pipeline and regasification capacity, supply contracts, storage, demand, weather, price, etc.) to produce accurate market estimates.
- Integrated technical, economic, commercial and financial expertise.
- Experience in tailoring analyses to industry-specific needs, e.g. pricing hubs, price indexation, break-even point, basis risk, project risks, hedging, competition analysis, etc.

To discuss how we can help meet your project needs, please call our London office on +44 (0)207 625 1455 or email at office@erasuk.com